



Seller Representative Specialist (SRS)

Course Description

ONLINE LIVE WEBINAR COURSE

The Seller Representative Specialist (SRS) designation course is the premier credential in seller representation. It is designed to elevate professional standards and enhance personal performance. SRS designees are members of an elite group of trained seller client advocates that know the importance of their client's specific needs. The 2-day SRS Designation Course provides a comprehensive foundation of skill development, training and resources to help real estate professionals represent the interests of sellers in today's marketplace.

STUDENTS LEARN TO:

- ✓ Increase listings and grow their business
- ✓ Demonstrate and communicate their value package to seller clients
- ✓ Understand and apply the Code of Ethics and Standards of Practice
- ✓ Understand and comply with state license laws when representing sellers
- ✓ Understand and apply methods, tools, and techniques to provide the support and services that sellers want and need

For Designation Requirements please visit GBAR online (www.gbar.org/srs) or the SRS Council at srscouncil.com

LIVE WEBINAR

Dates: September 28, 29, 30 2022
(Wednesday, Thursday, Friday)

Time: 9:00 am – 1:00 pm

(You must complete all 3 sessions)

Instructor: Kimberly Allard

ABR, CBR, CFS, CRS, E-PRO, GRI, GREEN, LMC,
PSA, RENE, SRS, AHWD, ITI, WCR

Continuing Education Credits

This course offers 8 CE Credits:

Seller Agency (RE01R06)

Dual Agency (RE49R05)

Offers (RE35RC03)

CMA (RE62RC10)



REGISTRATION*

☐ \$199 GBAR Members ☐ \$250 Non-Members

Name: _____

Company: _____

Address: _____

City/State/Zip: _____

Phone: _____

Email*: _____

(*confirmations are sent via email)

☐ Check Enclosed (made payable to GBAR)

☐ MasterCard ☐ Amex ☐ VISA ☐ Discover

Total Amount Due: _____

Name on Card: _____

Card Number: _____

Expiration: _____

Mail: GBAR, Three Center Plaza, Mezzanine Suite, Boston, MA 02108

Fax: 617.812.5941

Questions & Cancellation Policy please contact GBAR Staff at GBAREducation@gbreb.com.

Other GBAR courses are available at www.gbar.org. *All dates, locations, and topics subject to change.

